



# Achieving a Healthcare Information Exchange with Forward Advantage and MEDITECH



## About Forward Advantage

Since 1993, Forward Advantage has provided solid solutions that integrate seamlessly with healthcare information systems; offering products developed in collaboration with MEDITECH for report distribution, HIE products and services, data migration, and identity management. Forward Advantage has over 1,200 installations worldwide and is in the leading position to provide innovative and cost-effective solutions for MEDITECH customers. More information on Forward Advantage's product and services can be found at [www.forwardadvantage.com](http://www.forwardadvantage.com).

## About MEDITECH

MEDITECH has been the leader in the Health Care Information Systems (HCIS) industry since 1969. MEDITECH's applications unify clinical, administrative, and financial information across a health care organization, including acute care, long-term care, home health care, and physician practices. Today, more than 2,200 institutions worldwide use MEDITECH's information systems. For additional information on MEDITECH products and services, visit [www.meditech.com](http://www.meditech.com).

## For immediate release:

Fresno, CA (February 3, 2012) - Creating interoperability between health information systems is a top initiative for today's healthcare organizations. Hospitals and physicians are looking to achieve Meaningful Use and are seeking answers on how to effectively participate in a Healthcare Information Exchange (HIE). Similarly, hospitals and physicians already participating in an HIE may feel that the efficiency with which they exchange healthcare information could be improved.

In collaboration with MEDITECH, Forward Advantage has co-developed a new solution called Community Health Information Exchange Foundations (CHIEF) to facilitate a standards-based healthcare information exchange. CHIEF has been co-developed with MEDITECH to ensure that MEDITECH communities have the foundation necessary to satisfy the HIE requirements for Meaningful Use now and into the future. A high-value solution, CHIEF provides broad functionality that integrates seamlessly with all three of MEDITECH's platforms (MAGIC, Client/Server, and 6.x.). "MEDITECH is always looking for ways to further the integration experience of our end users," says Larry O'Toole, Associate Vice President of Marketing for MEDITECH. "We joined forces with Forward Advantage to create Data Express, allowing hospitals to share results and order status with ambulatory offices. CHIEF allows us to take this integration further by reaching a broader set of healthcare entities with a more complete patient history."

CHIEF is fully auditable and ensures secure interaction between participating systems and the prevention of unauthorized access to protected information. It works by performing complex patient matching against all participating systems when the end user performs a patient search. When a patient match is found, the solution provides access to relevant clinical documents and other valuable patient information. The user can then access any of the documentation on demand when it is presented in the same clinical application they use on a daily basis. Certified EHRs all support this level of interoperability, and Forward Advantage has developed a simple and straightforward exchange that makes it easy to get started.

"CHIEF represents a natural progression for Forward Advantage, as we've always been focused on MEDITECH interoperability and ensuring that health information is available when and where it's needed," says Chris Roggenstein, President and CEO of Forward Advantage. "Our solution is flexible, scalable, and meets the needs of a variety of end users. CHIEF was designed to be the foundational HIE solution to connect MEDITECH communities."

Forward Advantage looks forward to continuing to meet the integration needs of the MEDITECH market. Please visit [www.forwardadvantage.com](http://www.forwardadvantage.com) for information on our products and services, including this exciting new solution. More information on CHIEF can also be found at HIMSS 2012 in Las Vegas.



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